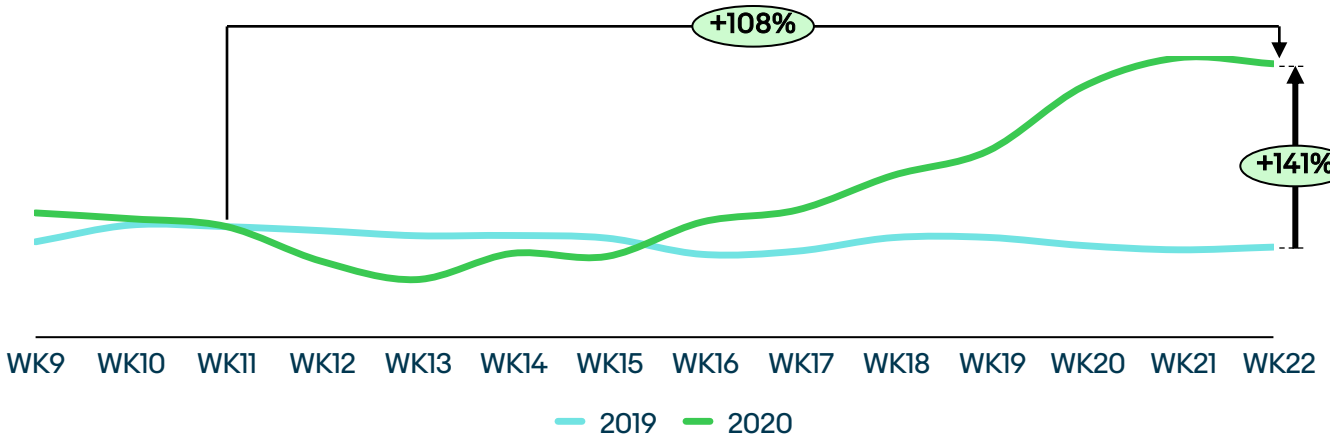


During this turbulent time, supporting your business is of paramount importance to us. As part of this, we've pulled together the latest van trends we are seeing across the market and on our platforms to help you adapt your business now and prepare for life after lockdown.

At a glance

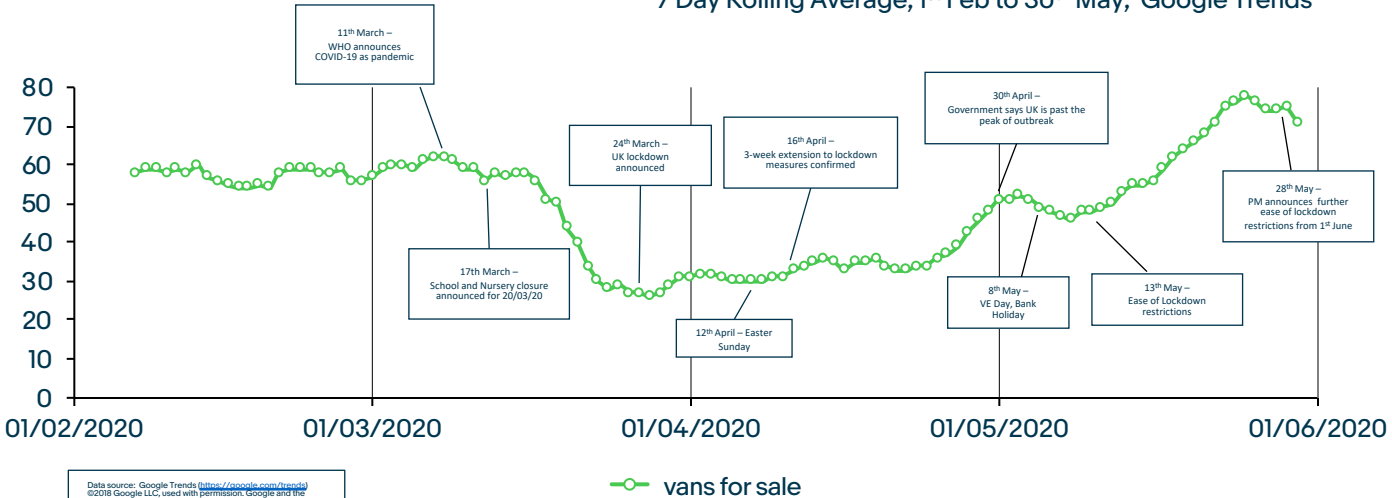
- Another strong week of growth in email leads generated by our platforms, rising +141% YoY and +108% versus week prior to lockdown
- Google Trends searches for "Vans for Sale" is still high relative to March/April level
- Analysis of vehicle pricing on Motors.co.uk shows that commercial vehicles are amongst the top vehicles increasing most in price, across both Independent & Franchise dealerships.

Dealer emails - Vans
YOY % change, 2019 vs. 2020, eBay Motors and Gumtree Motors
Week 11 (w/c 9 Mar 2020) vs Week 22 (w/c 25 May 2020)



Data source: eBay Motors Group Data Warehouse

"Vans for Sale", Search interest over time
7 Day Rolling Average, 1st Feb to 30th May, Google Trends



Data source: Google Trends (<https://explore.google.com/trends>)
©2018 Google LLC, used with permission. Google and the Google logo are registered trademarks of Google LLC.